



silverchef
hospitality equipment funding
Rent. Try. Buy.®



Freedom. Flexibility. Options.
*Have it all with Silver Chef
equipment funding.*



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As your business grows and changes,

so do your equipment needs. So, why lock yourself into investments that you're not absolutely certain are the best in the long-term? The funding professionals at Silver Chef have been offering flexibility, freedom and options to the restaurant and catering industry for over two decades.

Contact Silver Chef today.

The Rent-Try-Buy® Solution

From small family restaurants to franchise groups and large corporate catering services, the right funding is essential in order to keep your options open, and to preserve as much cash as possible to grow and expand. The professionals at Silver Chef have tailored a smart and flexible solution specifically for organisations in need of funding for hospitality equipment or fit-outs. That solution is Rent-Try-Buy®.

Unique to the marketplace, the Rent-Try-Buy® Solution allows you to save your hard-earned working capital – rather than spending it on depreciating assets. And if you exercise your option to buy, we reduce your purchase price by 75% of the rental you've already paid. Who says you can't make your rental dollars work for you?

What can I fund?

Silver Chef offers funding for all types of restaurant and catering equipment through our Standard Option. And now, with the launch of our SWIFT Option, you can also fund a complete fit-out* - everything from stainless steel benches and shelves, to custom-made equipment, exhaust hoods and POS systems.

*Please note: Silver Chef does not fund tabletop items.

How it works

Our Rent-Try-Buy® Solution is perfect for restaurateurs and caterers who want to keep their options open. Because, with the Rent-Try-Buy® Solution, you aren't locked into a long-term contract. Instead we offer a 12-month Master Agreement, so your business has the flexibility to:

- Purchase equipment at any time during the first 12-months and receive a 75% rental rebate.
- Return equipment at the end of the 12-month agreement if it is no longer required.
- Continue to rent – and we'll simply continue to reduce your purchase price.
- Upgrade should you decide your business has outgrown the original equipment.

On our Master Agreement you are free to add additional equipment anytime, up to your approval limit. There's no need to pay any extra documentation fees or fill out a new agreement.

Example - Standard Option

Just say you rent assets valued at \$10,000. By choosing the Rent-Try-Buy® Solution, you could look forward to:

| | |
|---------------------------------------|----------|
| Low weekly rent of | \$115.38 |
| Purchase price at the end of one year | \$6,500 |
| Total net Rent-Try-Buy® Payments* | \$10,700 |
| Rental cost of ownership - just | \$700 |
| Net % cost of funding is only | 7% |

*Net rent after tax savings plus purchase price.

(NB: A refundable security bond of an amount equal to 13 weeks is required with the signed agreement. A Document Fee of \$195 will also apply.)

Total asset value on each contract must be a minimum of \$2000.

Key benefits

Great benefits of the Silver Chef Rent-Try-Buy® Solution include:

- Low weekly rental repayments.
- The chance to free up your valuable working capital.
- The ability to try before you buy.
- Peace of mind from knowing you're not stuck with equipment that isn't perfect for your needs.
- The ability to add further equipment as your business grows.
- A 12 month agreement – don't get locked into a long term lease.
- No directors' guarantees, so you don't have to put your house on the line!
- Rental payments are 100% tax-deductible.
- Renting is off 'balance sheet', meaning it doesn't affect your capacity to borrow for future expansion.

About Silver Chef

Silver Chef has been helping businesses to fund their restaurant equipment needs for over two decades. We understand your unique challenges and provide solutions that enable you to achieve your full potential.

Silver Chef Limited is a public company, listed on the Australian Stock Exchange in May 2005. Our national dealer network allows us to service customers across the country.

How do I apply

To apply for the Silver Chef Rent-Try-Buy® Solution, simply call our Approval Centre on **1800 337 153** for easy, over-the-phone approval.

You can also apply online at www.silverchef.com.au

Ask your dealer now for more details or visit our website at www.silverchef.com.au



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